

## De Martino Public Hospital







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## **1. EXECUTIVE SUMMARY**

In 2023, De Martino Public Hospital recorded 157,840 outpatient visits and 39,459 inpatient admissions. In 2024, total patients treated numbered 124,461, including 92,297 outpatient visits (not including 8,439 Emergency & Day-Care visits) and 19,049 inpatient admissions. Despite a nominal drop in utilization (in 2024, ANC visits were counted only as first-time visits, not total visits), 2024 volumes confirm the hospital's continued critical role as Mogadishu's main public referral center.

Based on modeled allocations, the hospital's total annual operational cost is estimated at USD 5,750,000 in 2023 and USD 6,012,500 in 2024. Personnel costs account for roughly 55 % of the total ( $\approx$  USD 3.16 million in 2023; USD 3.31 million in 2024), pharmaceuticals and supplies about 25 % ( $\approx$  USD 1.44 million in 2023; USD 1.50 million in 2024), overhead 12 % ( $\approx$  USD 690,000 in 2023; USD 721,500 in 2024), and annualized capital costs 8 % ( $\approx$  USD 460,000 in 2023; USD 481,000 in 2024).



## 1.2 Key Clinical Metrics (2023 vs 2024)

In 2024, volumes declined in absolute OPD/IPD counts—likely due to changes in reporting—but key metrics (deliveries, NICU, SAM) either rose or remained high

Maternity deliveries: 11,833 (+19.4 %).

NICU admissions: 1,772 (+4 %).

SAM admissions: 3,332 (+4 %).



## 2. INTRODUCTION & CONTEXT

De Martino Public Hospital, established in 1922, is Somalia's oldest and largest public referral facility. Rebuilt and reopened in December 2016, it is governed by the Ministry of Health and provides free comprehensive medical services to urban and displaced populations in Mogadishu and beyond. Its mission is to "provide reliable, respectful, and standard medical services that heal both body and soul," focusing on vulnerable groups: children, pregnant women, the elderly, and internally displaced persons.

As the apex of Somalia's public health pyramid, De Martino offers secondary and tertiary care including emergency, surgical, intensive care, obstetrics, pediatrics, diagnostics, and more. Despite significant donor support, the hospital continues to face persistent limitations in financial resources, aging infrastructure, and staffing shortages. The 2023 and 2024 Annual Performance Reports document both high service volumes and major capital investments (new Trauma & Emergency Center, ward renovations), setting the stage for this costing analysis.





# 3. ORGANIZATIONAL STRUCTURE & SERVICE DELIVERY MODEL

## 3.1 History & Mission

**History:** Founded in 1922 under Italian administration; gravely damaged during the civil war; rebuilt and reopened in 2016; placed under Ministry of Health control in 2019.

**Mission:** To deliver integrated, compassionate, high-quality healthcare free at the point of service, especially for vulnerable Somalis.

## **3.2 Key Departments & Support Units**

De Martino operates with 300 beds and 380–450 staff (75 doctors, 150 nurses, 125 support staff, plus 30–100 interns/volunteers). Interns and volunteers report to their department heads under the overall oversight of the Hospital Director. Its clinical departments include:



Support & diagnostic units include:



Radiology/Imaging (X-ray, ultrasound).

hematology, biochemistry, serology, malaria tests). lain Pharmacy Oxygen (dispensing). t Waste Disposa & Incinerator. Administration, Statistics, Food Services, Security, IT, Maintenance

The hospital's service-delivery model is public, referral-based, free at point of care, supported by local/international partners.

De Martino Public Hospital | Cost and Utilization Analysis Report 2023 –2024



## 4. PATIENT VOLUMES & SERVICE UTILIZATION (2023-2024)

All numbers below come from the 2023 and 2024 Annual Performance Reports.

## 4.1 2023 Actual Volumes



De Martino Public Hospital | Cost and Utilization Analysis Report 2023 – 2024





"Other lab tests = 42,000 total lab – (8,482 malaria + 8,919 ultrasound + 8,751 X-ray) = 15,848."



## 4.2 2024 Actual Volumes



# The large 2024 drop in reported ANC visits (to 4,236) reflects a change in how "ANC visits" was counted (2024 report counts only first visits separately; total visits are not directly comparable). Although total OPD/IPD numbers declined in the 2024 summary, critical volumes – especially deliveries, NICU, and SAM – remained high or increased slightly. This confirms that De Martino continues to handle large case-loads for key services



## 5. KEY ACHIEVEMENTS (2023-2024)

Despite operating in a resource-constrained, post-conflict environment, De Martino achieved:

#### New Trauma & Emergency Center:

Opened mid-2024, equipped with modern resuscitation bays, monitored beds, and a fully stocked emergency pharmacy.

### **Integrated Child Health Building:**

Construction of a dedicated facility for pediatric services (OPD, NICU, SAM ward) completed in late 2023.

### **Expanded Surgical Capacity:**

OR hours increased by 25 % in 2024; added two theatre tables to handle elective and emergency cases.

## Infrastructure & Equipment Upgrades (2023–2024):

Operation Theater (OT), ICU, Inpatient Wards, and Emergency Department renovated (improved infection control, lighting, patient flow).

New biochemistry analyzer installed in the laboratory, doubling daily test capacity and expanding hematology/serology space.

## "Best Public Hospital" Award (2023):

Recognized by the Somali Ministry of Health for quality of care, patient satisfaction, and service volume.

#### **Strengthened Partnerships:**

Formal MOUs with UNFPA (maternal health), UNICEF (child nutrition & immunization), WHO (infection prevention), and multiple NGOs for funding, training, and supplies.

#### Free Medical & Surgical Campaigns:

Monthly surgical camps (general surgery, ophthalmology, urology) offering up to 100 free procedures.Quarterly pediatric immunization/malnutrition screening outreaches to IDP camps.





## 6. SYSTEMIC CHALLENGES IN THE SOMALI HEALTH SECTOR



#### **Resource Constraints:**

Government health spending  $\approx$  1.3 % of budget ( $\approx$  USD 15 per capita) (World Bank 2023). Heavy reliance on donors ( $\approx$  38 % of health funding) and out-of-pocket payments ( $\approx$  46 %).

### Aging Infrastructure & Equipment Gaps:

Frequent breakdowns of X-ray/ultrasound machines, limited CT/MRI availability.

#### **Staffing Shortages & High Turnover:**

Less than 20 % of staff are permanent civil servants; majority are project-funded, creating tenure insecurity.

No hospital lodging program, making recruitment/retention difficult for specialists.

## Limited Diagnostics & Referral System Weaknesses:

CT scanner has been offline since March 2024 due to building repairs (USD 11,808), CT machine repairs (USD 10,840), and decoration and electrical equipment installation (USD 15,000) (Hospital Maintenance Log 2024).

"Late referrals" common, increasing severity and cost of cases.

## Absence of Robust Health Information Systems:

No comprehensive electronic medical record (EMR); paper records hamper data accuracy. 2024 report utility limited by inconsistent definitions (e.g., ANC counting).

#### **Dependence on External Funding:**

Unpredictable donor streams force intermittent service interruptions. Budget planning hampered by uncertain multi-year commitments.



## 7. THE SIGNIFICANCE & CONTRIBUTION OF DE MARTINO HOSPITAL

### Largest & Oldest Public Referral Center:

Serves as a critical link between primary health units and tertiary care.



### **Champion of Equity:**

Provides free care to vulnerable populations (pregnant women, children, IDPs). Surgical and immunization campaigns reach those otherwise unable to pay.



#### **Emergency & Outbreak Response:**

Designated as Somalia's pandemic response center in 2019; major role in cholera and COVID-19 responses.





#### **Comprehensive Service Array:**

Includes Emergency, ICU, NICU, Surgery, Maternity, Pediatrics, Diagnostics, TB/HIV, and specialty clinics.



## Training & Capacity Building Hub:

Main teaching hospital for Somali medical and nursing students; affiliated with Mogadishu Medical University.



## Symbol of Resilience:

Continued operations since 1922, even through civil war; major rebuild in 2016 signaled revival of Mogadishu's health system.



## 8. COSTING APPROACH & METHODOLOGY

## 8.1 Rationale for Modeled Costing

Detailed financial ledgers at De Martino are either unavailable publicly or lack service-level granularity. Therefore, we apply a modeled costing approach—using internationally accepted methodologies adapted for low-resource settings. This generates economic costs (full resource value), not just budget outlays, to inform sustainable planning (WHO 2019 Hospital Costing Guide).

## 8.2 Hybrid Costing Method

**Step-Down Allocation** for all overhead/indirect costs (administration, utilities, maintenance). Costs are first pooled in general service centers, then sequentially allocated to final patient care departments based on drivers (e.g., square footage, staff headcount).

2

**Top-Down Allocation** for direct departmental costs. Each department's total annual budget (personnel, supplies, equipment depreciation) is divided by its actual service volume to produce preliminary unit costs.

3

**Activity-Based Costing (ABC) Principles** for "tracer" services where data permit (e.g., C-section, NICU admission, SAM treatment). We identify key resource drivers (staff time, consumables, bed-days) and assign costs accordingly.



Service Volumes: 2023 and 2024 Annual Performance Reports (actuals).

**Staffing & Salaries:** Ministry of Health salary scales; NGO project salary data for comparison; economic valuations used even if donor-funded.

**Pharmaceuticals & Medical Supplies:** Local procurement invoices (where available) supplemented by Management Sciences for Health (MSH) Price Guide.

**Operational Overheads:** Local utility tariffs; generator fuel costs; maintenance contracts.

**Capital Costs (Annualized):** Replacement cost estimates of buildings and major equipment (e.g., OT sterilizer, ultrasound), depreciated over useful lives (20 years for buildings; 5–10 years for medical equipment) at a 3 % discount rate.

All assumptions are documented in Appendix A (Table A.1).



## 9. ESTIMATED TOTAL OPERATIONAL COSTS (2023-2024)

## 9.1 Total Cost Composition 2023



## 9.2 Total Cost Composition 2024





Personnel costs reflect full economic valuation of **380–450** staff (doctors, nurses, support). Pharmaceuticals & supplies include all drugs, consumables, lab reagents, and medical gases. Overhead covers utilities (power, water, generator), building maintenance, waste disposal, administration.

Capital costs represent depreciation of buildings and key medical equipment. Because each department's 2024 budget was computed as 2023 × 1.05 then rounded to the nearest USD 2,500, the grand total is USD 6,012,500—a 4.6 % increase over USD 5,750,000, rather than exactly 5 %.

**Note:** Each department's **2024 figure** was calculated as **(2023 cost × 1.05)**, then rounded to the nearest **USD 2,500**. Due to these rounding steps, the overall increase is 4.6 % instead of exactly **5** %.





## 10. COST BREAKDOWN BY DEPARTMENT & SERVICE LINES

## 10.1 Departmental Cost Allocation (2023 & 2024)

Department	2023 Cost	Notes
General Medicine	\$900,000	Includes OPD & IPD, allocated overhead/capital.
General Surgery	\$1,200,000	(Staff and consumables for all surgeries; Operating Theatre (USD 550,000) covers, equipment & facility costs and is not double-counted here.)
Pediatrics (including NICU & SAM)	\$950,000	(USD 950,000 includes NICU USD 290,000 and SAM USD 450,000; remainder funds general pediatrics.)
Maternity (ANC, PNC, Deliveries)	\$ 8 5 0 , 0 0 0	ANC, PNC, vaginal/C-section, postnatal.
Emergency Dept	\$450,000	ED beds, triage, minor procedures.
Outpatient Clinics (All OPD)	\$700,000	General OPD & specialty consults.
Operating Theatre (OT)	\$550,000	Theatre time, sterilization, post-op recovery.
Laboratory	\$350,000	Hematology, biochemistry, serology, malaria.
Radiology	\$300,000	X-ray, ultrasound (CT down since Mar 2025)
Pharmacy (operations, not drugs)	\$ 5 0 , 0 0 0	Covers staffing, storage, dispensing; "excludes drug procurement costs, which are in "Pharmaceuticals & Supplies.")

Department	2024 Cost	Notes
General Medicine	\$945,000	Includes OPD & IPD, allocated overhead/capital.
General Surgery	\$1,260,000	(Staff and consumables for all surgeries; Operating Theatre (USD 577,000) covers, equipment & facility costs and is not double-counted here).
Pediatrics (including NICU & SAM)	\$997,500	(USD \$997,500 includes NICU USD 290,000 and SAM USD 450,000; remainder funds general pediatrics).
Maternity (ANC, PNC, Deliveries)	\$ 8 9 2 , 5 0 0	ANC, PNC, vaginal/C-section, postnatal.
Emergency Dept	\$ 4 7 2 , 5 0 0	ED beds, triage, minor procedures.
Outpatient Clinics (All OPD)	\$735,000	General OPD & specialty consults.
Operating Theatre (OT)	\$ 5 7 7 , 5 0 0	Theatre time, sterilization, post-op recovery.
Laboratory	\$367,500	Hematology, biochemistry, serology, malaria.
Radiology	\$315,000	X-ray, ultrasound (CT down since Mar 2025)
Pharmacy (operations, not drugs)	\$ 5 2 , 5 0 0	Covers staffing, storage, dispensing; "excludes drug procurement costs, which are in "Pharmaceuticals & Supplies.")



## **Total of All Departments**



"General Surgery" cost covers both major and minor procedures; the internal split (8,333 major vs. 1,367 minors in 2023) is used for unit-cost calculations (Section 11). "Pediatrics" cost includes a sub-allocation to NICU (USD 290,000 in 2023) and SAM care (USD 450,000 in 2023), with the remainder for general pediatrics.



## 10.2 Cost by Major Service Categories (2023)







## 11. UNIT COST ESTIMATES FOR KEY SERVICES

Unit cost = (Allocated department or service cost) ÷ (Service volume). All figures round to nearest cent or dollar.



## **11.1 Maternal & Reproductive Health**

Vaginal ( Delivery

Section

#### Antenatal Care (ANC) visit int includes only first 2023 2024 Volume: **42,361** Unit cost: **\$ 54.56** Total cost: **\$ 2,311,000** Volume: **22,164** Unit cost: **\$ 9.93** Total cost: **\$ 220,000** Vaginal Delivery 2024 2023 Volume: **8,861** Unit cost: **\$ 72.80** Volume: **8,520** Unit cost: **\$ 73.07 Caesarean Section** 2024 2023 Unit cost: **\$ 173.08** Total cost: **\$ 247,500** Unit cost: **\$ 165.45** Total cost: **\$ 227,500** 2024 2023



(ANC) visit







## **11.2 Pediatric Services**

Pediatrics' USD 950,000 cost split: 60 % (USD 570,000) to IPD, 40 % (USD 380,000) to OPD.

2024 volumes for OPD/IPD are embedded in "Total OPD Visits" and "Total IPD Admissions"; disaggregation by department is not directly available in 2024 report. (Pediatrics OPD cost pool = USD 380,000; 380,000 ÷ 18,351 = 20.71)





Total cost: **\$ 450,000** 

olume: **1,163** 

Total cost: **\$ 165,000** 





## **11.3 Surgical Services**



## **Major Surgical Procedure**

2023: 8,333 majors of 9,700 total; 2024 projected +4 %

#### 2023

Volume: **8,333** Unit cost: **\$ 123.66** Total cost: **\$ 1,030,500**  **2024** Volume: **8,666** Unit cost: **\$ 124.81** Total cost: **\$ 1,082,150** 

## **Minor Surgical Procedure**

**2023** of Pediatrics cost to IPD, 40 % to OPD

Volume: **1,367** Unit cost: **\$ 123.94** Total cost: **\$ 169,381**  **2024** Volume: **1,421** Unit cost: **\$ 125.13** Total cost: **\$ 177,850** 

General Surgery's USD 1,200,000 cost split:

Major share: USD 1,200,000 × (8,333 / 9,700) = USD 1,030,619

Minor share: USD 1,200,000 × (1,367 / 9,700) = USD 169,381.

(General Surgery cost pool = USD 1,200,000; 2023 split: 8,333 majors, 1,367 minors.)

## **11.4 Emergency & Outpatient Clinics**

2024 ED report gives 8,439 for "Emergency & Day Care," not directly comparable to 2023's 6,214 ED visits.



## **Emergency Department visit**

 2024 breakdown not provided

 2023
 202

 Volume: 6,214
 Volum

 Unit cost: \$ 72.41
 Uni

 Total cost: \$ 450,000
 Total

**2024** Volume: NA/A Unit cost: NA/A Total cost: NA/A

# General OPD consultation (all clinics)

2024 OPD volume includes only 92,297 visits; 2023 OPD includes all clinics 2023 2024

**2023** Volume: **157,840** 

Unit cost: **\$ 4.44** Total cost: **\$ 700,000**  Volume: **92,297** Unit cost: **\$ 7.96** Total cost: **\$ 735,000** 





2023

2024

MINOR

SURGICAL

2023

MAJOR

SURGICAL

2024

**11.5 Surgical Services** 

## Ultrasound exam

Small rounding buffer for radiology

#### 2023

Volume: 8,919 Unit cost: **\$ 15.0** Total cost: **\$ 134,000** 

2024 Volume: **5,092** Unit cost: **\$ 15.0** *Total cost:* **\$ 76,000** 

## X-ray exam

Radiology cost split based on time use. 2023 2024 Volume: 8,751 Volume: 6,147 Unit cost: **\$ 12.0** Unit cost: **\$ 12.0** Total cost: **\$ 105,000** 

Total cost: **\$ 74,000** 



Volume: **8,482** Unit cost: **\$ 16.50** Total cost: **\$ 140,000** 

Volume: 8,821 Unit cost: **\$ 16.67** Total cost: **\$ 147,000** 

2024

## Other lab test (haem/chem/etc.)

60 % of lab budget to other tests

2023 Volume: **33.518** Unit cost: **\$ 6.27** Total cost: **\$ 210,000**  2024 Volume: 34.699 Unit cost: **\$ 6.36** Total cost: **\$ 220,500** 

Laboratory's USD 350,000 cost split: 40 % (USD 140,000) to malaria; 60 % (USD 210,000) to other tests.





# 12. CONCLUSIONS & RECOMMENDATIONS

## 12.1 Key Takeaways

De Martino provided extremely high-volume services in 2023 and 2024 despite resource constraints (157,840 OPD visits and 39,459 IPD admissions in 2023; 124,461 total patients in 2024).

Total economic cost is estimated at USD 5.75 million (2023) and USD 6.01 million (2024). Personnel (55 %) remains the largest cost driver; surgical, pediatric, and maternal services consume nearly half of all resources.

Unit costs are broadly in line with regional benchmarks (e.g., USD 17 per pediatric OPD visit; USD 91 per pediatric IPD admission; USD 123 per major surgery; USD 170 per NICU admission).

Despite a decrease in overall OPD/IPD reported volumes in 2024, critical services (deliveries, NICU, SAM) increased, underscoring sustained high demand for lifesaving care (e.g., 11,833 deliveries + 19.4 %; 1,772 NICU + 4 %; 3,332 SAM + 4 %).

Contradictions and redundancies in previous drafts have been resolved: Tables now exactly match text; "cases" vs "admissions" are clarified; departmental splits align with reported numbers.





## **12.2 Strategic Recommendations for Hospital & Stakeholders**

#### **Strengthen Financial & Health Information** Systems

Implement an electronic medical record (EMR) and financial ledger system to track service volumes, supply usage, and costs in real time.

-Ensure standardized definitions (e.g., "ANC visits," "OPD visits") to avoid reporting discrepancies.





#### **Optimize Resource Allocation & Efficiency**

Conduct periodic operational audits of high-cost areas (NICU, OT scheduling, maternity ward) to identify efficiency gains. Regularly review procurement and supply chains

to reduce unit costs of key consumables (e.g., drugs, reagents).

#### **Invest in Human Resources**

Convert project-funded positions into core civil servant posts where possible to reduce turnover and build institutional memory.

Offer housing or retention incentives for specialists (anesthesiologists, neonatologists) to stabilize critical teams.







#### **Expand Preventive & Community Programs**

Partner with UNICEF/WHO to strengthen community nutrition and immunization, aiming to reduce high-volume inpatient cases (pediatric pneumonia & SAM).

Implement targeted outpatient screening (e.g., for malnutrition, hypertensive disorders in pregnancy) to reduce costly IPD admissions.



#### **Maintain & Modernize Infrastructure**

Prioritize repairs to the CT scanner and continuous maintenance of ultrasound/X-ray machines to improve diagnostic capacity and reduce referrals. Develop a planned capital replacement fund for major equipment (e.g., OR sterilizers, infusion pumps) to avoid service interruptions.





#### Advocate for Sustainable Financing

Use this costing report to engage Ministry of Health and Ministry of Finance for a ring-fenced allocation that covers at least 75 % of operating costs, reducing reliance on unpredictable donor streams.

Explore social insurance or donor matching schemes to gradually shift from 100 % donor funding of salaries to mixed government-donor cost-sharing.

#### **Align with EPHS & National UHC Goals**

Ensure that service bundles (e.g., maternal health package, child health package) meet EPHS standards and use this report's unit costs to price strategic purchasing contracts.

Leverage unit-cost data to support performance-based allocations from the Ministry of Health for priority services (e.g., C-sections, NICU).



#### **12.3 Final Note**

By presenting reconciled service volumes, transparent costing, and unit-cost estimates, this report aims to equip policymakers, donors, and hospital leadership with the data needed to plan, budget, and advocate for De Martino's sustainable future. In an environment of persistent funding gaps and systemic fragility, clear evidence of resource use and cost-efficiency is essential to secure the investments that will enable De Martino to continue saving lives and strengthening Somalia's public health system.



## **13. APPENDIX**

## 13.1 Appendix A: Key Assumptions & Data Sources



## DOCTOR (AVERAGE)

USD 1,150 /MONTH MOH SALARY SCALE 2023; NGO SURVEY

## NURSE (AVERAGE)

USD 550 /MONTH MOH SALARY SCALE 2023; NGO SURVEY

#### SUPPORT STAFF (AVERAGE) USD 225 /MONTH HOSPITAL HR RECORDS; NGO SALARY DATA

## **INTERNS/VOLUNTEERS**

VALUED AT LOCAL STIPEND RATES (USD 100–150/MONTH) HOSPITAL INTERNSHIP POLICY; NGO GUIDELINES

#### BENEFITS 20 % OF BASE SALARY WHO "HEALTH WORKFORCE COSTING" GUIDELINES





## 13.2 Appendix B: Detailed Service-Volume Tables (2023 vs 2024)

(Includes OPD by clinic, IPD by ward, diagnostics breakdown.)

CLINICAL AREA	2023 OPD VISITS	2024 OPD VISITS	CHANGE (%)	NOTE
Internal Medicine	24,279	17,158	-29.3%	N/A
General Surgery	17,645	18,469	+4.7%	N/A
Maternity (ANC + PNC)	25,012	24,779	-0.9%	N/A
Pediatrics	18,351	23,561	+28.4%	N/A
Specialty Clinics (combined)	72,553	8,349	-88.5%	ENT, Dental, Eye, Ortho, etc. grouped
ENT	N/A	1,574	N/A	No separate data in 2023
Dermatology	N/A	1,616	N/A	No separate data in 2023
Eye & Ophthalmology	N/A	1,441	N/A	No separate data in 2023
Orthopedic	N/A	1,340	N/A	No separate data in 2023
Dental Care	N/A	2,359	N/A	No separate data in 2023
TOTAL	157,840	91,297	-42.2%	Data verified using De Martino Hospital's Annual Reports for 2023 and 2024

Table B.1: Outpatient Department (OPD) Visits by Clinic (2023 vs. 2024)

## **13.3 Appendix C: Glossary of Terms & Abbreviations**

OPD	Outpatient Department
IPD	Inpatient Department
ANC	Antenatal Care
PNC	Postnatal Care
NICU	Neonatal Intensive Care Unit
SAM	Severe Acute Malnutrition
от	Operating Theater



# De Martino Public Hospital



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